

# WaterHealth Reaches 7 Million People in Underserved Communities Worldwide with Pure Drinking Water Systems

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**SAIL Capital Partners LLC** → (<http://www.prnewswire.com/news/sail-capital-partners-llc>)

Dec 06, 2016, 11:22 ET

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NEWPORT BEACH, Calif., Dec. 6, 2016 /PRNewswire/ -- **SAIL Capital Partners LLC** announced today that its portfolio company WaterHealth International Inc. ([www.waterhealth.com](http://www.waterhealth.com) (<http://www.waterhealth.com/>)) is now providing access to safe drinking water to more than 7 million people worldwide. The Company has scalable and profitable operations in many developing economies and is now looking at expanding into Africa and SE Asia including China.

Prof. Michael Porter of the Harvard Business School has highlighted WaterHealth International as a leading example of Creating Shared Value (<https://hbr.org/2011/01/the-big-idea-creating-shared-value>) in a seminal paper on this subject.

WaterHealth is also recognized as the innovator and leader of a new hybrid model for delivering drinking water to the developing world. This hybrid model combines decentralized water purification units with traditional utilities and allows safe, affordable, sustainable and profitable operations that deliver drinking water quickly and reliably to underserved and unserved populations. The speed at which such systems are implemented brings transformational change to communities who have not had access to safe water for decades.

WaterHealth International, Inc. is the world's leading provider of pure drinking water systems to underserved communities around the world. It has a transformational, decentralized business model that purifies water that exceeds WHO and local standards, continuously monitors water quality and effectively delivers water to consumers with state-of-the-art distribution systems and supply chains. WaterHealth International maintains a direct relationship with its customers using smart water cards and achieves some of the lowest operating costs for its network through use of leading water purification technologies, predictive analytics and real time process monitoring.

SAIL Capital ([www.sailcapital.com](http://www.sailcapital.com) (<http://www.sailcapital.com/>)) and The Dow Chemical Company ([www.dow.com](http://www.dow.com) (<http://www.dow.com/>)) worked closely together in 2006 to co-lead the first significant financing of WaterHealth International building on the early efforts of the Acumen Fund and the International Finance Corporation and founder Tralance Addy. Since then WaterHealth International has added The Coca-Cola Company, Tata Capital and the Vital Capital Fund as strong investment contributors to its success.

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