

# VENTURE CAPITAL FIRMS

Rank Prev. Rank	Headquarters Website E-mail	Dollar amount invested in OC companies 2010 (millions)	Dollar amount invested in OC companies 2009 (millions)	Funds under management companywide (millions)	OC employees -yearly % change	Notable recent Investments	Size of investments handled	Preferred funding stage(s)	Partial list of preferred industries	
<b>1</b> (1)	<b>Sail Capital Partners LLC</b> 3161 Michelson Drive, Ste. 750 Irvine 92612-4432	Irvine sailcapital.com wschindler@ sailvc.com	\$24	\$31	\$150	10 25%	Ice Energy, FlexEnergy LLC, WaterHealth International, M2 Renewables, Oryxe Energy International Inc.	\$1 million to \$25 million	Expansion, growth stages	Clean energy, water; energy efficiency, storage; agriculture technology
<b>2</b> (2)	<b>Versant Venture Management LLC</b> 450 Newport Center Drive, Ste. 600 Newport Beach 92660-7616	Menlo Park versantventures.com	\$3.8	\$20.3	\$1,589	7 0%	Sequent Medical Inc.	\$1 million to \$20 million	Seed, early	Biotechnology, drugs, medical devices, healthcare services, healthcare IT
<b>3</b> (4)	<b>Miramar Venture Partners</b> 2101 E. Coast Highway, Ste. 300 Corona del Mar 92625-1900	Corona del Mar miramarvp.com	\$3.8	\$3	\$125	5 0%	Brand Affinity Technologies Inc., Predixion Software	\$250,000 to \$5 million	First, second rounds	Cloud computing, Internet, semiconductors, medical IT
<b>4</b> (5)	<b>Okapi Ventures LP</b> 1590 S. Coast Highway, Ste. 10 Laguna Beach 92651-3256	Laguna Beach okapivc.com averitt@okapivc.com	\$3.8	\$0.8	\$27.3	2 0%	PathCentral	\$100,000 to \$2.5 million	Seed, early	Technology, digital media, life sciences
<b>5</b> (3)	<b>Medfocus Management Co.</b> 13900 Alton Parkway, Ste. 125 Irvine 92618-1618	Irvine	\$3.2	\$4.1	\$27	5 -29%	Reverse Medical Corp.	up to \$1 million	Seed, early	Medical devices