

Leading Producer of Energy Efficient Motors, SNTech Inc., Completes Key Acquisition

Irvine, CA and New York- (August 25, 2011) – [SAIL Capital Partners LLC](#) announced that its portfolio company [SNTech, Inc.](#), which specializes in the design, manufacture and distribution of highly energy-efficient electric motors, has closed the acquisition of a \$23.4 million electric motor product line from [Regal Beloit Corporation](#) (RBC). This move accelerates SNTech’s entry into the fluid motor business. Post acquisition, the Company will be the number one after-market supplier to the pool and spa industry.

SN Tech’s product line includes a range of indoor and outdoor motors designed for various applications, including, heating and cooling, ventilation, refrigeration, and aftermarket. SNTech manufactures its current lines of motor products in Searcy, Arkansas. The Company also plans to expand further in the Louisiana and Gulf Coast markets.

“Electric motors consume over 60% of all electricity generated in the U.S.,” according to Walter Schindler, Managing Partner of SAIL Capital, “and SNTech has developed an innovative product family of affordable “smart” electric motors that deliver superior performance with 33-50% better efficiency.”

“Now, we can accelerate our plans to bring more highly energy efficient motors to the mainstream market,” says SNTech CEO Shannon Bard. “SNTech is already supplying motors to original equipment manufacturers, distributors and contractors in other categories, so we’re confident that we’ll maintain a smooth transition with the companies that have been served by Regal Beloit.”

“Because of this acquisition, SNTech will be able to create efficiencies which will continue to drive down the cost of producing all of the motors in our product lines,” Bard adds.

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About SNTech, Inc.

SNTech (www.sntech.com) is a world leader in the design and production of highly efficient, smart electric motors known as electronically commutated motors (ECMs). The Company serves markets in the U.S., Europe and Asia.

About SAIL Capital Partners

SAIL Capital Partners (www.sailcapital.com) is a cleantech investment firm with unique global insight into technologies, markets and opportunities. Drawing on decades of experience in cleantech and in growing successful businesses, the SAIL team invests in companies with proven technologies, visionary leadership, demonstrated revenue and profit growth potential. SAIL has invested in a number of the world’s leading cleantech companies, including: SNTech, FlexEnergy, The Cleantech Group, Xtreme Power, Enerpulse, Kokam Advanced Batteries and M2 Renewables.