

SAIL VENTURE PARTNERS EXPANDS TEAM WITH AWARD WINNING ENERGY RESEARCH SCIENTIST & CONTROLLER FOR VCs and VC-BACKED COMPANIES

IRVINE, CA and NEW YORK, NY (January 3, 2011) -- SAIL Venture Partners has announced that Christopher Brown, a scientist and entrepreneur with diverse business and technical expertise, has joined their team as a Senior Associate in the firm's Orange County, CA office. Stefan Zylik, a Controller and CPA with a great deal of VC-industry experience, joins SAIL as Controller based out of the firm's New York office. SAIL, a leading cleantech venture capital firm investing in the areas of energy, water and green innovation, welcomes Brown and Zylik as highly value-added additions to their team.

Brown's technical background includes a pioneering accomplishment in the field of MEMS cryotribology, the study of surface friction on the micro and nano length scales at cryogenic temperatures. Working with colleagues from UC Irvine, UC San Diego, Sandia National Laboratory, Naval Research Laboratory (NRL), and Irvine based start-up wiSpry, on DARPA and Air Force Office of Scientific Research (AFOSR) funded MEMS initiatives, the group's findings have resulted in effective methods for controlling friction and associated energy losses equivalent to 1-2% of annual GDP for US industries. Brown's results are part of a larger body of work recognized in 2010 by the National Science Foundation's American Competitiveness and Innovation (ACI) Fellow Award. Earlier in his career, Brown held positions with Corning in the world's largest volume fiber optic production facility, and co-founded a textile dye company based on technology developed jointly with Procter & Gamble, Leeds University, and North Carolina State University. He also worked as an intern with venture-backed solar panel manufacturer Stion, where he was part of the team that initiated a joint venture with Taiwan Semiconductor.

Zylik's diverse background includes Controller for venture capital firm, Saints Capital, as well as almost a decade of experience as Controller for a variety of venture-backed companies including DoveBid, Inc., a global provider of capital asset auctions and valuation services; The Brodia Group, an e-commerce company; and Media Guaranty, a digital asset management company. Zylik is a CPA who began his career in the audit division of Deloitte and Touche, LLP. He holds a Bachelor's degree in Accounting from the University of Texas at Austin.

Walter Schindler, Managing Partner of SAIL commented, "We are excited about Chris Brown joining our team not only because of his scientific accomplishments, but also because he complements our existing scientific and technical experience and brings enormous depth in new areas. The Science and Technology Board of our Advisory Board will benefit tremendously from his participation." He added, "Stefan Zylik has an ideal experience set to join our team and run our financial management and reporting. We are pleased that he will help round out our internal Finance Team."

Brown, who holds an MBA from Harvard Business School and a PhD in Physics from North Carolina State University, said, "I'm excited about joining SAIL's world class team and looking forward to contributing to the growth and development of the firm and cleantech in general."

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About SAIL

SAIL Venture Partners LLC (www.sailvc.com) is a cleantech investment firm with unique global insight into technologies, markets and opportunities. Drawing on decades of experience in cleantech and in growing successful businesses, the SAIL team invests in emerging cleantech companies with proven technologies, visionary leadership, demonstrated revenue and profit growth potential. SAIL has invested in a number of today's leading global cleantech companies, including: The Cleantech Group, Xtreme Power, Ice Energy, Enerpulse, Kokam Advanced Batteries, SNTech Motors, and WaterHealth International. For more information, visit www.sailvc.com.

For Press Inquiries, please contact:

Sarah Currie

SAC Marketing for SAIL Venture Partners

scurrie@sac-marketing.com

917-498-5748